



Department of Tourism (DoT),
Government of Karnataka

Expression of Interest
(EOI No. : DT/2025-26/PREQUAL_TENDER_NUMBER_2
for
Introduction, Operations and Management of Seaplane
Services in Karnataka

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Disclaimer

The information contained in this Expression of Interest document (the "EOI") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form, by or on behalf of the Authority or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the "Application"). This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisors to consider the particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Applicants, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way with pre-qualification of Applicants for participation in subsequent stages.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to short-list and select pre-qualified Applications for subsequent stages or to appoint the selected Applicant for the Project and the Authority reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever. The issue of this EOI shall not confer any right on the Agency for award of any work.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Bidding Process.

Section 1. Letter of Invitation

Department of Tourism (DoT), Government of Karnataka, invites proposals from well-established organisations to introduce, operate and manage seaplane services in Karnataka in a safe, responsible, sustainable, and environment-friendly manner. Applicants may also provide suggestions for measures to be taken to promote and facilitate the development of Seaplane Services in the State.

The objectives of the assignment and overview of the services are provided in the attached Terms of Reference.

One or more Applicants shall be shortlisted in line with the procedures described in EOI. Shortlisted organisations shall be invited to make a presentation on their proposed solution for the Client's requirements and provide their inputs on the terms of reference.

The EOI includes the following documents –

- Section 1 – Letter of Invitation
- Section 2 – Information to Applicants
- Section 3 – Proposal – Standard Forms
- Section 4 – Terms of Reference

The details of the Expression of Interest for Introduction, Operations and Management of Seaplane Services in Karnataka are as follows:

EOI No: DT/2025-26/PREQUAL_TENDER_NUMBER_2
[Through Karnataka Public Procurement Portal only]

Date: 23rd February 2026

**EXPRESSION OF INTEREST FOR INTRODUCTION, OPERATIONS AND MANAGEMENT OF
SEAPLANE SERVICES IN KARNATAKA**

DoT intends to shortlist one or more well-established organisations with relevant experience and competency to introduce, operate and manage seaplane services in Karnataka in a safe, responsible, sustainable, and environment-friendly manner. The Agency should have domain expertise, technical competency and skilled manpower to handle the various aspects of the required services.

Shortlisted organisations shall be invited to make a presentation on their proposed solution for the Client's requirements and provide their inputs on the terms of reference.

Interested Applicant may submit their proposals for providing the services for DoT through the Karnataka Public Procurement Portal at <https://kppp.karnataka.gov.in>.

Following shall be the calendar of events for tendering:

Sl. No.	Event Description	Date
1.	Date of Pre-Application Conference	03 rd March 2026, 12:00 Hrs
2.	Last date for receiving queries/clarifications	02 nd March 2026, 17:00 Hrs
3.	Last date for submitting proposals	16 th March 2026, 16:30 Hrs
4.	Opening of proposals	17 th March 2026, 17:00 Hrs
5.	Presentation on proposal	To be notified to eligible Agencies
6.	EOI Processing Fee	As per Karnataka Public Procurement Portal

Postponement of Calendar of events (if any), subsequent notification, changes, amendments and selection/ rejection of proposal shall be intimated only through Karnataka Public Procurement Portal and will not be published in newspapers. DoT reserves the right to accept or reject any or all the proposals received without assigning any reasons thereof.

More details on the Services are provided in the attached Terms of Reference (TOR).

Sd /-
Tender Inviting Authority
Department of Tourism,
Government of Karnataka,
Bengaluru

Section 2. Information to Applicants

1. INTRODUCTION

- 1.1. The Client named in the “Data Sheet” will shortlist one or more applicants in accordance with the method of selection indicated in the Data Sheet.
- 1.2. The Applicants are invited to submit their expression of interest including a Technical Proposal (the Proposal) for undertaking the Assignment named in the Data Sheet. The objectives for the EOI are as detailed in the Data Sheet.
- 1.3. The Applicants must familiarize themselves with the policy, institutional, and operational landscape relevant to tourism in Karnataka, and take these into account while preparing their proposals. To obtain first-hand information on the assignment and its strategic context, Applicants are encouraged to engage with the Department of Tourism and review relevant legislation, policies, and initiatives such as the Karnataka Tourism Policy 2024-29 and the Karnataka Tourism Trade (Facilitation and Regulation) Act, 2015 among others. If a pre-proposal conference is specified in the Data Sheet, Applicants are encouraged to attend. The Applicant’s representative should contact the officials named in the Data Sheet to obtain additional information or arrange discussions. Applicants should ensure that these officials are advised in adequate time to make appropriate arrangements.
- 1.4. Please note that the costs of preparing the proposal, cost of any visit to the Client or project sites, incurred in conduct of informative and other diligence activities, cost of participation in meetings / discussions / presentations, and costs in providing any additional information required by the Client to facilitate the evaluation process are not reimbursable as a direct cost of the Assignment. The Client shall not be responsible or liable for any costs of the Applicants towards this EOI, regardless of the conduct or outcome of the process.
- 1.5. The Client is not bound to accept any of the Proposals submitted and the EOI does not commit the Client to award a contract or to engage in negotiations.
- 1.6. Government of Karnataka (GoK) expects Applicants to provide professional, objective, and impartial advice and at all times hold the Client’s interests paramount, without any consideration for future work, and strictly avoid conflicts with other assignments or their own corporate interests. Applicants shall not be hired for any assignment that would be in conflict with their prior or current obligations to other clients, or that may place them in a position of not being able to carry out the assignment in the best interest of the Client. Applicants are expected to bring strategic insight and impartial guidance to support the Client in shaping a scalable, inclusive, and digitally enabled tourism, arts, and culture ecosystem
- 1.7. It is Government of Karnataka (GoK)’s policy to require that Applicants observe the highest standard of ethics during the execution of such contracts. In pursuance of this policy, the GoK:
 - a. defines, for the purposes of this provision, the terms set forth below as follows:
 1. “corrupt practice” means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the selection process or in contract execution; and
 2. “fraudulent practice” means a misrepresentation of facts in order to influence a selection process or the execution of a contract to the detriment of GoK, and includes collusive practices among Applicants (prior to or after submission of proposals) designed to establish prices at artificial, non-competitive levels and to deprive GoK of the benefits of free and open competition.
 - b. will reject a proposal if it determines that the Applicant has engaged in corrupt or fraudulent activities in competing for the contract in question;

- c. will declare an Applicant ineligible, either indefinitely or for a stated period of time, to be awarded a GOK-financed contract if it at any time determines that the Applicant has engaged in corrupt or fraudulent practices in competing for, or in executing, a GOK-financed contract; and
- 1.8. Applicants shall not be under a declaration of ineligibility for corrupt and fraudulent practices issued by GOK in accordance with the above sub para 1.7.
- 1.9. All materials submitted by the Applicant will become the property of the Client and may be returned completely at its sole discretion.

2. CLARIFICATION AND AMENDMENT OF EOI DOCUMENTS

- 2.1. Applicants may request a clarification of any item of the EOI document up to the date and time indicated in the Data Sheet, before the Proposal submission date. Any request for clarification must be sent in writing by electronic mail (e-mail) to the Client's e-mail address respectively, as indicated in the Data Sheet. The Client will respond to such requests and will upload the response (including an explanation of the query but without identifying the source of inquiry) in the Karnataka Public Procurement Portal (<https://kppp.karnataka.gov.in/>). However, Client makes no representation or warranty as to the completeness or accuracy of any response made in good faith.
- 2.2. At any time before the submission of Proposals, the Client may, for any reason, whether at its own initiative or in response to a clarification requested by an invited Applicant, modify the EOI documents by amendment. Any amendment shall be issued in writing through corrigenda / addenda. Such corrigenda / addenda shall be uploaded on the Karnataka Public Procurement Portal and will be binding on them. The Client may at its discretion extend the deadline for the submission of Proposals.
- 2.3. Client reserves the right not to respond to any questions or provide any clarifications, in its sole discretion, and nothing in the Clause 2.2 shall be construed as obliging client to respond to any question or to provide any clarification

3. PREPARATION OF PROPOSAL

- 3.1. Applicants are requested to submit a Proposal (para 1.2) written in the language(s) specified in the Data Sheet.

TECHNICAL PROPOSAL

- 3.2. In preparing the Technical Proposal, Applicants are expected to examine the documents comprising this EOI in detail. Material deficiencies in providing the information requested may result in rejection of a Proposal. Applicants are advised to study all instructions, forms, terms, requirements and other information in the EOI documents carefully. Submission of the Proposal shall be deemed to have been done after careful study and examination of the EOI document with full understanding of its implications.
- 3.3. The Technical Proposal should provide the following information using the attached Standard Forms (Section 3):
 - i. Technical Proposal Submission Form duly signed by the authorised representative of the Applicant (**Section 3A**)
 - ii. Details of the Applicant (**Section 3B**). This should be accompanied by supporting documents as indicated in the form.

- iii. A brief outline of recent experience on assignments of a similar nature (**Section 3C**). This should be accompanied by supporting documents as indicated in the form.
 - iv. Certificate of Financial capacity of the Applicant including certificate from statutory auditor in the prescribed format (**Section 3D**).
 - v. The list of the proposed staff team by speciality, the tasks that would be assigned to each staff team member, and their timing (**Section 3E**).
 - vi. Pro forma for Power of Attorney of Authorised Signatory (**Section 3F**)
 - vii. Any comments or suggestions on the Terms of Reference and on the data, a list of services, and facilities to be provided by the Client (**Section 3G**).
 - viii. Brief Concept Proposal as part of their proposal (**Section 3H**). The Concept Proposal should be submitted along with the technical proposal.
 - ix. Technical Presentation as per the EOI requirements as detailed in the Data Sheet. The Applicant does not need to upload this with the proposal but shall submit this document at the time of the technical presentation.
 - x. Any additional information requested in the Data Sheet.
- 3.4. The Data Sheet indicates how long the proposals must remain valid after the submission date. If the Client wishes to extend the validity period of the proposals, the Applicants who do not agree have the right not to extend the validity of their proposals.

4. SUBMISSION, RECEIPT, AND OPENING OF PROPOSALS

- 4.1. The Technical Proposal along with support documents shall be uploaded to the Karnataka Public Procurement Portal under PQ Tender category. The documents and details mentioned in Clause 3 above shall be submitted online on Karnataka Public Procurement Portal (<https://kppp.karnataka.gov.in/>). Details and process of online submission of the EOI and relevant documents are given at the website mentioned above. Applicants should contact the Karnataka Public Procurement Portal help desk at the details provided on their website.
- 4.2. Downloading of EOI documents, submission of proposal all will be through Karnataka Public Procurement Portal (<https://kppp.karnataka.gov.in/>). Applicants must get themselves registered, acquainted and trained on the procedure of participating in e-Procurement.
- 4.3. Applicants are requested to go through EOI carefully and submit the required information without exception otherwise proposals will be rejected.

4.4. Non- refundable EOI Processing Fee

- 4.4.1. The Applicants are requested to submit non-refundable EOI Processing Fee as indicated in the Karnataka Public Procurement portal along with the Technical Proposal
 - 4.4.2. The Applicants can pay the non-refundable EOI Processing Fee in the Karnataka Public Procurement portal using any of the valid payment modes
 - 4.4.3. The Applicant's proposal will be evaluated only on confirmation of receipt of the payment of Processing Fee in the Government of Karnataka central pooling account held at designated Bank. Processing Fee amount will have to be submitted by the Agency taking into account the conditions as per the Karnataka Public Procurement Portal
- 4.5. The completed proposal comprising documents indicated in Clause 3, should be uploaded on the Karnataka Public Procurement Portal along with scanned copies of requisite documents and certificates as are mentioned in different sections in the EOI document.

- 4.6. An authorized representative of the Applicant shall digitally sign the Proposal on the KPPP portal. The representative's authorization is confirmed by a written power of attorney / letter of authorization / copy of board resolution for authorizing the representation accompanying the Proposal.
- 4.7. Applicant has all the time to modify and correct or upload any relevant document in the portal before submission on Karnataka Public Procurement Portal.
- 4.8. The last date and time including hours, minutes and seconds for submission will be mentioned in the portal, the bid will disappear automatically immediately after the time of submission is elapsed.
- 4.9. After the deadline for submission of proposals, the Technical Proposal shall be opened by the evaluation committee and evaluation will be done. The Applicants who are technically qualified will be intimated through the KPPP portal and by email.
- 4.10. Proposals must be received by the Client online not later than the time specified in the proposal Data Sheet. The electronic system would not allow any late submission of proposals after due date and time as per server time.

5. PROPOSAL EVALUATION

GENERAL

- 5.1. From the time the proposals are opened to the time the applicants are shortlisted, if any Applicant wishes to contact the Client on any matter related to its proposal, it should do so in writing at the address indicated in the Data Sheet. Any effort by the Applicant to influence the Client in the Client's proposal evaluation or proposal comparison may result in the rejection of the Applicant's proposal.
- 5.2. The Client has adopted a two stage evaluation process (collectively referred to as the "Selection Process") for shortlisting of Applicants towards the EOI's objectives. The first stage, the "Pre-Qualification Stage" involves assessment of the Applicant's eligibility against the pre-qualification criteria as defined in this EOI. At the end of this stage, the Applicants who meet all the pre-qualification criteria will be invited for the second stage, the "Technical Presentation Stage".
- 5.3. DoT may at its sole discretion and at any time during the proposal evaluation, disqualify an Applicant for the following reasons –
 - i. Applicant has made false or misleading representations in their proposal
 - ii. Applicant has submitted the proposal without required supporting document
 - iii. Applicant has submitted information in formats other than as prescribed in the EOI
 - iv. Applicant has been blacklisted by any Central Government agency or State / UT Government agency or Public Sector Undertaking
 - v. Applicant is involved in any major litigation that may affect or compromise the delivery of service required

EVALUATION OF PRE-QUALIFICATION STAGE

- 5.4. The evaluation committee appointed by the Client shall as a whole evaluate the proposals for eligibility against the pre-qualification criteria as defined in the Data Sheet. A proposal shall be rejected at this stage if it does not respond to important aspects of the Terms of Reference or if it fails to meet all of the pre-qualification criteria as defined in the Data Sheet.
- 5.5. At the end of this stage, the Client shall invite all Applicants who meet the pre-qualification criteria for the second stage, the "Technical Presentation Stage".

EVALUATION OF TECHNICAL PRESENTATION

- 5.6. All Applicants who qualify for the "Technical Presentation Stage" shall be invited to make a Technical Presentation on their response to the Terms of Reference of the EOI and detailing their

proposed approach and methodology for undertaking the assignment. The evaluation committee shall assess the responsiveness of the Technical Presentation to the Terms of Reference and requirements as per this EOI document. The Applicants should ensure coverage of all points as specified in the Data Sheet for assessment of responsiveness to the Terms of Reference.

- 5.7. The evaluation committee appointed by the Client as a whole, and each of its members individually, evaluates the proposals on the basis of their responsiveness to the Terms of Reference, the overall approach and methodology of the Applicant, the proposed outputs, and other aspects as stated in the above-mentioned clause. Any proposal considered unsuitable by the evaluation committee shall be rejected at this stage if it does not respond to important aspects of the Terms of Reference and other aspects as specified in the Data Sheet for the above-mentioned clause.

6. SELECTION

- 6.1. After the evaluation of proposal, the Client shall notify by email or through the KPPP portal the Applicants whose proposal meets the minimum eligibility criteria for the Technical Presentation stage as noted in the Data Sheet and hence have been shortlisted for further consultation. Proposals that do not meet the requirements of the Pre-Qualification Stage or the Technical Presentation Stage or were considered non-responsive to the EOI and shall be notified by the Client by email.
- 6.2. The Client shall enter into a Memorandum of Understanding with the shortlisted Applicants for providing their services as per the Terms of Reference and towards the project objectives. The shortlisted Applicants shall provide advisory services in accordance with the scope of services.
- 6.3. The Client is under no obligation to select the shortlisted Applicants for subsequent stages or to appoint the selected Applicant for the Project.

7. CONFIDENTIALITY

- 7.1. Information relating to the evaluation of proposals, recommendations concerning selection, and consultation with shortlisted Applicants shall not be disclosed to the Applicants who submitted the proposals or to other persons not officially concerned with the process.

DATA SHEET - INFORMATION TO APPLICANTS

Sl. No.	Section	Title	Details
1.	1.1	Name of Client	Department of Tourism, Government of Karnataka (DoT)
2.	1.1	The Method of Selection is	Quality Based Selection, i.e., based on technical proposal
3.	1.2	Name of the Assignment	Expression of Interest for Introduction, Operations and Management of Seaplane Services in Karnataka
4.	1.2	Objective of the EOI	<p>Department of Tourism, Government of Karnataka invites proposals from well-established organisations to develop, operate and manage seaplane services in Karnataka in a safe, responsible, sustainable, and environment-friendly manner.</p> <p>The purpose of this EOI is to assess the willingness and capacity of applicants to responsibly undertake the introduction, operations and management of Seaplane Services in Karnataka.</p>
5.	1.3	Pre-proposal conference time and date	<p>A Pre-proposal conference will be held: Yes</p> <p>Date and time as notified on the Karnataka Public Procurement portal.</p>
6.	1.3	Pre-proposal conference venue	<p>Conference Room, Department of Tourism, Government of Karnataka, 5th Floor, Indhana Bhavan, Racecourse Road, Bengaluru – 560 009 Phone: +91 80 2235 2525</p>
7.	1.3	Official to contact for Pre-proposal Conference	<p>Officer: Joint Director (Promotion and Publicity) Email: tourismkarnatakapublicity@gmail.com Phone: 080 2235 2424</p>
8.	2.1	Clarification of any item of the EOI	<p>Clarifications may be requested up to the date and time notified on the Karnataka Public Procurement Portal.</p> <p>Clarifications shall be requested through an e-mail sent to tourismkarnatakapublicity@gmail.com with the subject line “Queries concerning EOI for Introduction, Operation and Management of Seaplane services in Karnataka”</p>
9.	3.1	Language of the Proposal	English
10.	3.3 ix	Technical Presentation Requirements	As detailed below in Clause 5.6.1
11.	3.3 x	Additional Information in the Technical Proposal includes	None
12.	3.4	Validity of Proposal	180 days from submission of Proposal

Sl. No.	Section	Title	Details
13.	4.10	Last Date and time for submission of proposal	As notified in the Karnataka Public Procurement Portal
14.	5.1	The address to send information to the Client is:	Department of Tourism, Government of Karnataka, 5th Floor, Indhana Bhavan, Racecourse Road, Bengaluru – 560 009 Email: tourismkarnatakapublicity@gmail.com
15.	5.4	Evaluation Criteria for Pre-Qualification Stage	As detailed below in Clause 5.4.1
16.	5.6	Assessment of Responsiveness for Technical Presentation	As detailed below in Clause 5.6.1
17.	6.1	Minimum Qualifying Score	The Applicant must score a minimum of 70 marks to be shortlisted for further consultation

5.4.1. Evaluation Criteria for Pre-Qualification Stage

The proposals of only the Applicants satisfying the following pre-qualification criteria will be considered for subsequent stages.

Sl. No.	Eligibility Criteria	Supporting Document to be Submitted (all documents to be submitted unless indicated otherwise)
1.	<p>Legal Entity: The Applicant should be either –</p> <ul style="list-style-type: none"> • A company incorporated in India under The Indian Companies Act, 1956 and subsequent amendments thereto; or • A Limited Liability Partnership registered under the Limited Liability Partnership Act 2008; or • A Partnership Firm registered under The Indian Partnership Act 1932; or • A Sole Proprietorship registered under the relevant Shops and Establishment Act; or • A Society / Trust / Association registered under the applicable laws of India 	<ul style="list-style-type: none"> • Details of the Applicant at Section 3B • If the Applicant is a company – <ul style="list-style-type: none"> ○ Self-attested Copy of Certificate of Incorporation under applicable law • If the Applicant is a limited liability partnership – <ul style="list-style-type: none"> ○ Self-attested Copy of Registration Certificates under applicable law • If the Applicant is a partnership firm <ul style="list-style-type: none"> ○ Self-attested Copy of Registration Certificates under applicable law • If the Applicant is a sole proprietorship – <ul style="list-style-type: none"> ○ Self-attested Copy of Registration Certificates under applicable law OR Self-attested copy of GST Registration • If the Applicant is a society / trust / association – <ul style="list-style-type: none"> ○ Self-attested Copy of Incorporation / Registration Certificates under applicable law • All Applicants must submit self-attested copies of the following documents – <ul style="list-style-type: none"> ○ Self-attested copy IT Returns for the last completed financial year (latest of FY 2023-24 or FY 2024-25)

Sl. No.	Eligibility Criteria	Supporting Document to be Submitted (all documents to be submitted unless indicated otherwise)
		<ul style="list-style-type: none"> ○ Self-attested copy of PAN card ○ Self-attested copy of GST Registration
2.	<p>Technical Experience: The Applicant should experience of at least 1 (one) year in operating seaplane / aircraft / helicopter services as on the last date of submission of proposal to this EOI.</p> <p>The Applicant should have owned / operate on lease at least 1 (one) seaplane / aircraft / helicopter as on the last date of submission of proposal to this EOI.</p>	<ul style="list-style-type: none"> ● Details of the Applicant at Section 3B
3.	<p>Average Annual Turnover: The Applicant should have had an average annual turnover of at least INR 50 Lakh (Indian Rupees Fifty Lakh only) for the last 3 (three) completed financial years (i.e., FY 2021-22, FY 2022-23 and FY 2023-24 or FY 2022-23, FY 2023-24 and FY 2024-25)</p> <p>The Financial Capacity of the parent / subsidiary / associate entities of the Applicant would not be considered for assessment of eligibility.</p>	<ul style="list-style-type: none"> ● Certificate from a Statutory Auditor / Independent Auditor / Chartered Accountant showing the turnover and financial details of the Applicant for the last three Financial Years (i.e., FY 2021-22, FY 2022-23 and FY 2023-24 or FY 2022-23, FY 2023-24 and FY 2024-25) in the format at Section 3D
4.	<p>Human Resources for undertaking the Assignment: The Applicant should have requisite manpower including Pilots, technical and commercial staff needed for introduction, operations and management of Seaplane services effectively.</p>	<ul style="list-style-type: none"> ● Proposed team composition and task assignments at Section 3E
5.	<p>Not Blacklisted / Barred: The Applicant should not have been blacklisted / barred by any Central Government or State Government or PSU and should not be involved in any major litigation that may affect or compromise the delivery of service required.</p>	<ul style="list-style-type: none"> ● Technical Proposal Submission Form at Section 3A
6.	<p>Power of Attorney: The Applicant must submit a duly executed Power of Attorney / Letter of Authority in favour of the Authorized Signatory of the Applicant or a Copy of Board Resolution duly authorizing the Authorized Signatory of the Applicant for signing this bid.</p>	<ul style="list-style-type: none"> ● Duly executed Power of Attorney or Letter of Authority in favour of the Authorized Signatory of the Applicant or a Copy of Board Resolution duly authorizing the Authorized Signatory for signing this bid. Suggested format is provided at Section 3G.
7.	<p>Concept Proposal: The Applicant must submit a concept proposal as a part of their application. The</p>	<ul style="list-style-type: none"> ● Concept Proposal in the format at Section 3H.

Sl. No.	Eligibility Criteria	Supporting Document to be Submitted (all documents to be submitted unless indicated otherwise)
	<p>indicative table of content is provided at Section 3H.</p> <p>The concept proposal shall be assessed by the evaluation committee of the Client for being suitably responsive to the terms of reference.</p>	

NOTE:

1. Financial Year (FY) covers the period from 1st April of a calendar year to 31st March of the next calendar year.
2. For Projects where the Applicant has worked as a consortium member or as a part of a joint venture, the Applicant shall furnish documents to substantiate the role of the firm in the project. The Client reserves the right to request any further supporting documents from the selected Agency prior to the signing of the contract.
3. The Client shall be free to make enquiries from previous clients of the Applicant about the work, conduct, performance, quality of service and such other related general enquiries about the Applicants. The Applicant would have no objection to the Client making such enquiries from their existing / past clients.
4. The Client reserves the right to request for clarifications including additional supporting documents on any aspect pertaining to the eligibility criteria.

5.6.1. Assessment of Responsiveness for Technical Presentation

The Applicants who meet the pre-qualification criteria shall be invited to make a Technical Presentation to the evaluation committee formed by the Client. The presentation should not exceed 30 minutes and may be followed by a Q&A session. The Applicants should ensure their presentation is suitably responsive to the Terms of Reference of the EOI and the presentation shall be assessed based on the following marking scheme.

Sl. No.	Criteria	Sub-Criteria	Maximum Marks
1.	Applicant's Credentials	<ul style="list-style-type: none"> • A brief introduction to your organization and core business. • Case study on experience of at least 1 (one) year in operating seaplane / aircraft / helicopter services. 	20 marks
2.	Understanding of the Karnataka's Tourism, Aviation Ecosystem	<ul style="list-style-type: none"> • Analysis of Karnataka's potential for seaplane connectivity across coastal, dam, riverine, and lake destinations. • Identification of challenges such as regulatory approvals, environmental concerns, and stakeholder coordination. 	20 marks
3.	Detailed Operational and Development Approach	<ul style="list-style-type: none"> • A step-by-step methodology for developing and operating seaplane services in Karnataka • Plan for infrastructure setup including water aerodromes, floating docks, and terminals • Strategy for regulatory compliance with DGCA, MoCA, MoD, and environmental bodies 	40 marks

Sl. No.	Criteria	Sub-Criteria	Maximum Marks
		<ul style="list-style-type: none">• Proposal for sustainable operations including eco-friendly practices and community engagement• Financial model including investment plan, revenue generation, and risk mitigation	
4.	The Project Team	<ul style="list-style-type: none">• Introduction to key team members proposed for the engagement. Summary of their qualifications and experience in aviation, infrastructure, and tourism projects. The proposed key resources should be present during the presentation.	20 marks
Total			100 marks

The minimum qualifying score is as provided in the Data Sheet.

The Presentation is not required to be submitted at the time of submission of the Technical Proposal on the KPPP portal. It must be presented to the Evaluation Committee as notified by the Client. A soft copy and one hard copy of the presentation and any associated supporting documents are to be submitted along with a covering letter to the evaluation committee at the time of Technical Presentation.

Section 3. Technical Proposal – Standard Forms

- 3A. Technical Proposal Submission Form
- 3B. Details of the Applicant
- 3C. Applicant's Experience and References
- 3D. Financial Capacity of the Applicant
- 3E. Team composition and task assignments
- 3F. Pro Forma for Power of Attorney of Authorised Signatory
- 3G. Comments and suggestions on the Terms of Reference and on data services,
and facilities to be provided by the Client
- 3H. Outline for Concept Proposal

3A. Technical Proposal Submission Form

(On the letterhead of the Applicant)

[Location, Date]

From,

(Name of the Applicant)

To,

The Commissioner,
Department of Tourism,
Government of Karnataka,
5th Floor, Indhana Bhavan,
Racecourse Road,
Bengaluru – 560 009

Dear Sir / Madam,

Subject: Proposal for “EOI for Introduction, Operations and Management of Seaplane Services in Karnataka”

We, the undersigned, offer to provide services for the above in accordance with your Expression of Interest notified in the Karnataka Public Procurement Portal as EOI No. _____. We are hereby submitting our Proposal which includes this Technical Proposal on the Karnataka Public Procurement Portal.

I/we, having examined all relevant documents and understood their contents, hereby submit our Proposal for EOI for Introduction, Operations and Management of Seaplane Services in Karnataka.

We hereby undertake as follows:

1. All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
2. I/We shall make available to the Client any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
3. I/We certify that in the last three years, we or any of our Associate have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
4. I/we have not blacklisted / barred by the Government of Karnataka or any of its agencies for any reasons whatsoever.
5. I/we have not been blacklisted / barred by the Central / any other State / UT Government or its agencies for indulging in corrupt or fraudulent practices or for indulging in unfair trade practices or for backing out from the execution of contract after an award of work.
6. I/we am/are not involved in any major litigation that may affect or compromise the delivery of service required if we were to be awarded with this work.
7. I/we declares that no previous transgression occurred in the last three years immediately before submission of our proposal, with any other company in any country in respect of any corrupt

- practices envisaged hereunder or with any Public Sector Enterprise in India or any Government Department in India that could justify our exclusion from the tender process.
8. I/we agree that if I/we makes incorrect statement on this subject, I/we can be disqualified from the tender process
 9. I/We have examined and have no reservations to the EOI Documents, including any Addendum issued by the Client.
 10. I/We do not have any conflict of interest
 11. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in respect of any tender or request for proposal issued by or any Contract entered into with the Client or any other public sector enterprise or any government, Central or State; and
 12. The Proposal is unconditional
 13. I/We agree to keep this offer valid for 180 (One Hundred and Eighty) days from the Proposal Due Date specified in the EOI.
 14. I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the Applicant, without incurring any liability to the Applicants
 15. I/We hereby submit a declaration that the proposal submitted by the undersigned on behalf of the tenderer (*Name of the Applicant*) shall not be withdrawn or modified during the period of validity or extended period of validity.

Our Proposal is binding upon us and subject to the modifications resulting from subsequent consultations.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

Authorised Signatory:
Name and Title of Signatory:
Name of Applicant:
Address:

3B. Details of the Applicant

Relevant documents to be enclosed as specified in the form

Sl. No.	Particulars	Details
1.	Applicant Details	
a.	Name of Applicant Entity	
b.	Type of Applicant Entity	<input type="checkbox"/> Company <input type="checkbox"/> Limited Liability Partnership <input type="checkbox"/> Partnership Firm <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Trust <input type="checkbox"/> Society <input type="checkbox"/> Association <input type="checkbox"/> Others (please specify)
c.	Country of Incorporation	
d.	Date of Incorporation and / or Commencement of Business	
e.	Registration details with the supporting documents	Registration number: _____ Date of registration: _____ Registering authority: _____ <i>If the Applicant is a company –</i> <input type="checkbox"/> Enclosed self-attested copy of Certificate of Incorporation <i>If the Applicant is a partnership firm or a limited liability partnership –</i> <input type="checkbox"/> Enclosed self-attested copy of Registration Certificates <i>If the Applicant is a sole proprietorship –</i> <input type="checkbox"/> Enclosed self-attested copy of Registration Certificates or <input type="checkbox"/> Enclosed self-attested copy of GST Registration <i>If the Applicant is a Society / Trust / Association –</i> <input type="checkbox"/> Enclosed self-attested copy of Certificate of Incorporation / Registration Certificates
f.	Brief description of Applicant including details of its main lines of business and proposed roles and focus areas relevant to this EoI	
g.	Registered Office Details	Address: Contact Person: Designation: Mobile/Phone: Email:
h.	Details of the Authorized Signatory for the Tender	Name: Designation: Address: Phone:

Sl. No.	Particulars	Details			
		Email:			
i.	Details for individual(s) who will serve as Point of Contact	Name: Designation: Mobile: Phone: Email:			
j.	PAN Details	Number: Enclosed self-attested copy: <input type="checkbox"/> Yes <input type="checkbox"/> No			
k.	GST Details	Number: Enclosed self-attested copy: <input type="checkbox"/> Yes <input type="checkbox"/> No			
l.	Income tax Returns	Enclosed self-attest copy of IT Returns for the last completed Financial Year (FY 2023-24 or FY 2024-25): <input type="checkbox"/> Yes <input type="checkbox"/> No			
m.	Does the Applicant intend to participate as a Consortium during the next stage of tender ?	<input type="checkbox"/> Yes <input type="checkbox"/> No			
2.	Experience and Credentials of the Applicant				
a.	Total number of years of experience in operating seaplane / aircraft / helicopter services as on the last date of submission of proposal to this EOI.	__ years __ months			
b.	Years of experience in operating seaplane services as on the last date of submission of proposal to this EOI.	__ years __ months			
c.	Details of seaplane / aircraft / helicopter owned / leased by Applicant	Sl. No.	Type (seaplane / aircraft / helicopter)	Owned / On-Lease	Number
		1			
		2			
		3			
		4			
		5			
Enclosed document proof for type of arrangement					
<ul style="list-style-type: none"> • Firm offer letter: <input type="checkbox"/> Yes <input type="checkbox"/> No • Lease agreement: <input type="checkbox"/> Yes <input type="checkbox"/> No • Purchase agreement from manufacturer / Lessor: <input type="checkbox"/> Yes <input type="checkbox"/> No 					
d.	Projects where Applicant has provided similar solutions as this assignment	Sl. No.	Name of Client	Location	Brief Description of Services
		1			
		2			
		3			
		4			
		5			

Sl. No.	Particulars	Details
3.	Checklist for Forms	
a.	Enclosed Form 3A	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
b.	Enclosed Form 3C	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No Supporting Documents Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Applicable
c.	Enclosed Form 3D	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No Supporting Documents Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Applicable
d.	Enclosed Form 3E	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
e.	Enclosed Form 3F	Supporting Documents Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Applicable
f.	Enclosed Form 3G	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
g.	Enclosed Concept Proposal Form 3H	Proposal Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No

Authorised Signatory: _____

Name and Title of Signatory: _____

Applicant's Name: _____

3C. Applicant's Experience and References

Applicant should provide details of relevant experience that best illustrate qualifications for this project.

Part A: Summary of Experience

The Applicant shall provide a summary of their work experience relevant to this project –

Sl. No.	Name of Assignment	Name of Client	Location	Duration (From Month, Year to Month, Year)	Brief Description of Assignment
1.					
2.					
3.					
4.					
5.					

(Repeat the above format for additional assignments)

Part B: Details of Experience

The Applicant should provide details for each of the assignments listed above in the following format –

Sl. No.	Particulars	Details
1.	Name of Client & Location	
2.	Contact Person for Client	Name: Designation: Phone: Email:
3.	Assignment Title & Duration	From (Month, Year) to (Month, Year)
4.	Start Date of Assignment	
5.	End Date of Assignment	
6.	Scope of assignment	
7.	Brief Description of Assignment	Describe the core objectives and challenges of the project
8.	Brief Description of Results Achieved	
9.	Supporting Document for the assignment (as per details below)	Type of Document: Date of Issue of Document: Enclosed: [] Yes [] No

Note:

- At least one of the following supporting documents should be submitted for each project / assignment
 - Copy of work order / purchase order / letter of award / letter of intent / MoU / agreement / contract issued by the client for the assignment(s); or
 - Certificate of Completion or Satisfactory Performance from the client, signed by authorized representative for the client; or
 - Self-certification from Authorized signatory of the Applicant along with the supporting documents issued by respective client substantiating undertaking the assignment or the Applicant's satisfactory performance for the assignment.

- Certification of payment received for the assignment, issued by a chartered accountant / statutory auditor / independent auditor.
- All submitted documents must clearly demonstrate the Applicant's role and scope of work in the assignment. The document submitted should meet all the requirements as per the assessment criteria of the EOI.
- For Projects where the Applicant has worked as a consortium member or as a part of a joint venture or as a sub-consultant, the Applicant shall furnish documents to substantiate the role of their entity in the project.

Authorised Signatory: _____

Name and Title of Signatory: _____

Applicant's Name: _____

3D. Financial Capacity of the Applicant

(On the letterhead of the Independent Auditor / Statutory Auditor / Chartered Accountant)

Date:

We have verified the relevant records of M/s. _____ [Name of the Applicant], and certify that –

1. Their annual turnover in the last 3 (three) financial years, i.e., FY 2021-22, FY 2022-23 and FY 2023-24 or FY 2022-23, FY 2023-24 and FY 2024-25 is as follows –

Annual Turnover			Average Annual Turnover
FY 2021-22	FY 2022-23	FY 2023-24	

Average annual turnover of the Applicant for FY 2021-22, FY 2022-23 and FY 2023-24 or FY 2022-23, FY 2023-24 and FY 2024-25 is INR _____ Lakh [amount in words and figures rounded to the nearest thousand]

Name and Address of the Applicant's Bankers:

Name: _____

Address: _____

This certificate is being issued to be produced before the Commissioner, Department of Tourism, Government of Karnataka for the Expression of Interest for Introduction, Operations and Management of Seaplane Services in Karnataka.

(Seal and signature of Auditor / Chartered Accountant)

Name of audit partner / CA: _____

Name of the audit / CA firm: _____

CA Membership Number: _____

Date: _____

3E. Team Composition and Task Assignments

Applicant shall provide details of their proposed team viz. managerial staff, technical staff and support staff for undertaking the assignment.

1. Managerial Staff

Sl. No.	Name	Position	Tasks
1			
2			
3			
4			

2. Technical Staff

Sl. No.	Name	Position	Tasks
1			
2			
3			
4			

3. Support Staff

Sl. No.	Name	Position	Tasks
1			
2			
3			
4			

Note:

- One resource shall be proposed for only one position, i.e., the same resource cannot be proposed for more than one position.
- The evaluation committee may request CVs of the key personnel proposed.

4. Proposed Sub-contractors (if applicable)

Sl. No.	Name	Position	Tasks
1			
2			
3			
4			

3F. Power of Attorney of Authorised Signatory

(To be executed on appropriate non-judicial stamp paper)*

Know all men by these presents, we..... (Name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/Ms (name), son/daughter/wife of and presently residing at, who is presently employed with us and holding the position of, as our true and lawful attorney (hereinafter referred to as the “Authorized Signatory”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for pre-qualification and submission of our bid for Services for the proposed assignment “**Expression of Interest for Introduction, Operations and Management of Seaplanes Services in Karnataka**” by the Commissioner, Department of Tourism (the “Client”) including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Proposal Conference and other meetings and providing information/ responses to the Client, representing us in all matters before the Client, signing and execution of all contracts and undertakings consequent to acceptance of our bid, and generally dealing with the Client in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us

AND we hereby agree to ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Signatory in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE,, THE ABOVE NAMED IN PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF, 20..... in line with the following points

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders’ resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.

For

.....

(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

(Notarised)

Accepted

.....

(Signature)

(Name, Title and Address of the Authorized Signatory)

3G. Comments and suggestions on the Terms of Reference and on data services, and facilities to be provided by the Client.

On the Terms of Reference:

1.

2.

3.

4.

5.

On the Data, Services, and Facilities to be provided by the Client

1.

2.

3.

4.

5.

Authorised Signatory: _____

Name and Title of Signatory: _____

Applicant's Name: _____

3H. Outline for Concept Proposal

(To be submitted along with technical proposal)

Applicants must submit a brief Concept Proposal as part of their proposal. The concept proposal should follow the structure below.

1. About the Applicant

- A brief introduction to your organization and core business.

2. Understanding of the Project

- Vision for Seaplane Services in Karnataka
- Identify what you consider to be the primary challenges and opportunities.

3. Key Focus Areas

- Identify the key focus areas and plan to address them

4. Aircraft Ownership and Readiness

- Details of aircraft owned or leased (MSN, registration, type)
- Delivery timelines and operational readiness

5. Regulatory and Security Compliance Plan

- Approach to obtaining clearances from DGCA, MoCA, MoD, and local authorities
- Safety protocols and airworthiness certification strategy

6. Environmental and Waterbody Impact Assessment

- Preliminary assessment of ecological impact
- Mitigation strategies for water-based operations

7. Team and Time Commitment

- Detail the proposed time commitment from your key personnel listed in Form 3E.

8. Expected Contribution and Outcomes

- Describe the expected outcomes of your engagement and how will success be measured

Section 4. Terms of Reference

1. Project Background

Karnataka offers a multitude of tourism opportunities, living up to the promise of its brand “One State, Many Worlds”. Karnataka attracts approximately 9.8% of overall domestic tourist visits in India, placing it fourth among Indian states. The Government of Karnataka acknowledges the importance of tourism sector and has identified it as a priority sector of the State.

1.1. Need for Seaplanes

Seaplanes shall complement the existing tourist attractions in the State, cater to wider variety of tourist categories and aid in attracting new tourists / repeat visitors to the State. The presence of large number of dams across the State as well as its 320 km long coastline is apt for operation of seaplanes and can establish linkage with tourist destinations without expensive runways. Seaplane operations can also be turned in to a tourist attraction by offering an opportunity to take an aerial view of the magnificent panoramic view of Karnataka.

Considering Karnataka’s landscape and need for regional connectivity, support through seaplanes comes as an advantage. The seaplanes services can be a game-changer providing a supplementary means of faster and comfortable transportation across the State. Apart from providing air connectivity to various remote religious/tourist and unexplored places, it shall boost tourism for domestic and international holiday makers and simulate tourism on these new locations. It shall save travel time and stimulate localized short distance travelling especially in the hilly regions, coastal regions and for destinations near large water bodies such as rivers and lakes. It will provide infrastructure enhancements at the places of operations and ultimately generate employment opportunities, building a sustainable and futuristic Karnataka by boosting the state’s tourism.

1.2. Indicative Destinations for Seaplanes

The development of Seaplanes has been envisaged in the following locations of Karnataka:

- i. Mangaluru (Gurupura river)
- ii. Hampi (TB Dam)
- iii. Mysuru (KRS Dam)
- iv. Shivamogga (Jog Falls / Tunga River)
- v. Vijayapura (Almatti Dam)
- vi. Karwar (Kali river) and
- vii. Hidkal Dam in Belagavi

The Applicants may propose any other destinations within Karnataka where they intend to introduce, operate and manage Seaplane Service in Karnataka. These shall be considered by the Department on a case-to-case basis.

2. Objectives of Seaplane Development in Karnataka

The engagement seeks to establish the Karnataka Seaplane Connectivity Initiative (K-SCI), which shall work towards the following primary goals –

- Connect remote and scenic destinations to boost tourism and reduce travel time for visitors.
- Enhance regional air mobility by utilizing inland water bodies and coastal access points.
- Promote eco-friendly transport options aligned with sustainable tourism and environmental goals.
- Support the UDAN scheme by improving last-mile connectivity to Tier-2 and Tier-3 locations.
- Stimulate local economies through job creation and increased tourist spending.
- Showcase Karnataka as a pioneer in water-based aviation and experiential travel.

- Integrate seaplane services with digital tourism platforms for seamless booking and visibility.

Applicants should note that these are the primary goals envisioned at this point of time and it shall be updated based on stakeholder feedback.

3. Broad Scope of Services

a. Route operationalisation

Implement scheduled seaplane services across identified tourism and heritage destinations. This includes route planning, flight scheduling, and coordination with local tourism authorities to ensure seamless connectivity and passenger flow.

b. Infrastructure Development

Design and construct water aerodromes with floating docks, passenger terminals, and safety zones tailored to each location's geography. Ensure facilities meet aviation and maritime standards, with provisions for security, accessibility, and emergency response.

c. Aircraft Acquisition & Certification

Procure or lease suitable seaplane models with proven performance in inland and coastal waters. Ensure full compliance with DGCA airworthiness norms, including registration, type certification, and maintenance documentation. Support crew training and type-rating for operational readiness.

d. Regulatory & Environmental Clearances

Secure all necessary approvals from DGCA, MoCA, MoD, and environmental authorities for safe and legal operations. Department of Tourism shall assist in obtaining necessary approvals.

e. Operations & Maintenance Management

Oversee daily flight operations, crew deployment, and aircraft maintenance schedules. Establish SOPs for safety, emergency handling, refuelling, and passenger services. Partner with certified MROs and ensure compliance with DGCA's Civil Aviation Requirements.

f. Monitoring & Performance Evaluation

Develop a framework to track key performance indicators (KPIs) such as passenger volume, route efficiency, service reliability, and tourism impact. Collect and analyse passenger feedback, operational data, and financial metrics to guide continuous improvement and scalability.

Note: *The Scope of Services to be provided by the shortlisted applicants as described above is general but is not exhaustive, i.e. it does not mention the entire incidental services required to be carried out. The services shall be provided with all in accordance with true intent and meaning, regardless of whether the same may or may not be particularly described, provided that the same can be reasonably inferred therefrom. There may be several incidental services & assignments, which are not mentioned herein but will be necessary to complete the work in all respects.*

4. Approach and Methodology

An overview of the proposed methodology for undertaking the Project is as follows –

- 4.1.** The selected bidder shall work in close collaboration with the Department of Tourism, Government of Karnataka and other relevant government stakeholders
- 4.2.** The selected bidder shall be required to participate in periodic review meetings, stakeholder consultations, and inter-departmental coordination sessions. Regular progress updates and advisory inputs shall be submitted as per timelines agreed upon during onboarding.

Note: The above methodology is tentative only. The final methodology shall be determined based on inputs from stakeholders and shortlisted Applicant.

5. General Terms and Conditions

- 5.1.** The Department of Tourism and the selected bidder shall extend full assistance and cooperation to each other.
- 5.2.** The Department of Tourism shall facilitate collaboration with other government agencies as and when required.
- 5.3.** The issue of this EoI does not imply that the Department is bound to select any applicant and reserves the right to reject any or all proposals without assigning any reason.
- 5.4.** All materials and other support provided by the selected bidder will be for the sole use of the Government of Karnataka. The Government of Karnataka shall have full rights to all content and intellectual property developed during this engagement.
- 5.5.** The Bidder agrees to indemnify the Department of Tourism and the Government of Karnataka from all claims arising from their services.
- 5.6.** The courts and tribunals in Karnataka shall have exclusive jurisdiction to settle any disputes which may arise out of or in connection with this EoI.
- 5.7.** The Department of Tourism reserves the right to withdraw this EoI at any time if it determines that such action is in its best interest, without incurring any liability to the applicants.