



Department of Tourism, Government of Karnataka

Expression of Interest (EOI No: E-1486903- DT-PLN-3/25/2024-1)  
for Inviting Proposals for Development and Operation of  
River Cruise Tourism Projects at Sharavathi River  
(National Waterway-90), Kali River (National Waterway-  
52), and Kabini River (National Waterway-51)

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## **Section 1. Introduction**

### **1. Invitation for Project Proposals**

- 1.1. Department of Tourism, Government of Karnataka invites proposals from experienced and qualified entities in the hospitality, tourism, and cruise operations sectors for the development and operation of river cruise tourism projects on Sharavathi River (National Waterway-90 or NW-90), Kali (National Waterway 52 or NW-52) and Kabini Rivers (National Waterway 51 or NW-51) in the designated project stretches that have been declared as national waterways. The projects present a significant opportunity to establish premier tourism projects in the State. This EOI is initiated to invite proposals from professional operators to manage and elevate the tourism experience, in line with the Government's objective to promote tourism in Karnataka.

### **2. Background of the Project**

#### **2.1. River Cruise Tourism in Karnataka**

The Inland Waterways Authority of India (IWAI) has identified 12 (twelve) National Waterways in Karnataka for their potential for developing unique river cruise experiences. This is aligned with the Government of Karnataka's goal of developing diverse tourism products in Karnataka.

A Memorandum of Understanding (MoU) was executed between the Department of Tourism (DoT) and the Inland Waterways Authority of India (IWAI) to facilitate the development of river cruise infrastructure for national waterways of Karnataka and to support the development of river cruise tourism projects on identified stretches.

### **3. Purpose of this EOI**

- 3.1. The primary purpose of this EOI is to identify suitable operators for the development and operation of river cruise projects on the identified stretches of Sharavathi, Kali, and Kabini Rivers and to gather operational and financial proposals that will inform the Government in finalising the project structure. This EOI is an information-gathering and engagement exercise and is not a formal request for a binding offer.

- 3.2. The key objectives are to:

- Identify qualified operators with a proven capacity to responsibly operate and maintain a river cruise tourism asset.
- Understand the vision, capabilities, and commercial terms proposed by potential operators.
- Gather inputs that will inform the final selection process and the subsequent formulation of a detailed Request for Proposal (RFP) and a definitive License or Management Agreement.

This EOI process will not result in the direct award of a contract. However, participation is encouraged, as DoT may, at its discretion, invite respondents for further consultations or consider them for empanelment for future projects.

### **4. Key Dates and Information at a Glance**

Sl. No.	Event Description	Date
1.	Date of Issue of Eoi	12.09.2025
2.	Pre-Application Conference	On 22.09.2025, 11.30 AM at Department of Tourism, Government of Karnataka, 5 <sup>th</sup> Floor, Indhana Bhavan

Sl. No.	Event Description	Date
		Race Course Road Bengaluru – 560069 Telephone: +91 80 2235 2828
3.	Official to Contact for Site Visit	Joint Director (Planning) Department of Tourism, Government of Karnataka, Telephone: +91 96119 21927 Email: <a href="mailto:tourismjdp@gmail.com">tourismjdp@gmail.com</a>
4.	Last date for receiving queries / clarifications via email	Clarifications may be requested up to <b>26.09.2025, 5.30PM</b>
5.	Clarification of any item of this EOI	Clarifications may be sought by e-mail sent to <a href="mailto:tourismjdp@gmail.com">tourismjdp@gmail.com</a> with the subject line “ <i>Queries concerning Eoi for Development and Operation of River Cruise Tourism Projects at Sharavathi River (National Waterway-90), Kali River (National Waterway-52), and Kabini River(National Waterway-51)</i> ”
6.	Last date for submitting proposals	Proposals must be submitted by <b>13.10.2025 5.30PM</b>  Any changes shall be as notified on the website of Department of Tourism, Government of Karnataka (DoT)
7.	Proposal Submission	By email sent to <a href="mailto:tourismjdp@gmail.com">tourismjdp@gmail.com</a>  Email should have the subject line “Proposal for EOI for Development and Operation of River Cruise Tourism Projects at Sharavathi River (National Waterway-90), Kali River (National Waterway-52), and Kabini River(National Waterway-51)”
8.	Opening of proposals	<b>14.10.2025, 11:30AM</b> or as notified on the DoT website
9.	Proposal Validity Period	180 days from the submission deadline
10.	Presentation on proposal	To be notified to eligible Applicants

Please note: Any updates or changes to this schedule will be posted on the DoT website (<https://www.karnatakaturism.org>) and communicated via email.

## 5. Important Disclaimers

5.1. Applicants should be aware of the following key conditions of this EOI process:

- **Applicant Responsibility:** All information in this EOI is provided for general guidance. Applicants must conduct their own independent investigations and due diligence. Department of Tourism makes no representation or warranty regarding the accuracy or completeness of the information provided.
- **Costs:** Applicants are responsible for all costs incurred during the preparation and submission of their proposal.
- **DoT's Rights:** Department of Tourism reserves the absolute right to cancel, modify, or suspend the EOI process at any time without providing a reason or incurring any liability.

- **No Binding Obligation:** This EOI is not a formal offer. The receipt of proposals does not create any binding obligation on the Department of Tourism to proceed with any project or applicant.
- **Use of Information:** By submitting a proposal, the applicant consents to the Department of Tourism using the conceptual information for internal planning, research, and the development of future RFPs.
- **Jurisdiction:** This EOI process is governed by the laws of India, and the Courts at Bengaluru, Karnataka, will have exclusive jurisdiction over any disputes.

## Section 2. Overview of Project Sites and the Potential Opportunity

*This section provides a detailed overview of the potential river cruise tourism projects at Sharavathi River, Kali River, and Kabini River, outlining the waterway's technical characteristics, the proposed tourism circuit, existing and planned infrastructure support, and the expected role of the operator. The information is intended to provide the basis for interested parties to develop their conceptual proposals. All applicants are required to conduct their own independent investigations, surveys and due diligence, as Department of Tourism, Government of Karnataka and Inland Waterways Authority of India do not make any representation or warranty as to the accuracy or completeness of the information presented.*

### Part A – Overview of Sharavathi River (National Waterway 90)

#### 1. Overview of The River

- 1.1. The Sharavathi River originates at Ambuteertha in the Tirthahalli taluk of Shimoga district. The total length of the river is approximately 128 km before meeting the Arabian Sea at Honnavar in Uttara Kannada district. The river and its tributaries have a total catchment area of 3,592 sq. km. After a course of 64 km, it forms the south-east boundary of Uttara Kannada for 13 km and then passes about 32 km west to join the sea at Honnavar. About 30 km west, it reaches the Gerusoppa after which the remaining 27 km to the coast, the river flows through richly wooded banks forming a broad tidal estuary fringed with mangrove bushes, creating a unique ecosystem.
- 1.2. **Navigable Stretch:** The proposed project focuses on a 28.67 km stretch that is designated as the National Waterway-90. The waterway extends from the Honnavar Port Sea Mouth (Latitude 14°17'56"N, Longitude 74°25'27"E) upstream to a highway link near Gerusoppa (Latitude 14°14'15"N, Longitude 74°39'06"E). The entire navigable section is under the tidal influence of the Arabian Sea.
- 1.3. The Draft DPR for the project prepared by IWAI is available at <https://iwai.nic.in/sites/default/files/NW-90%20Draft%20DPR%20Sharavati%20river.pdf>. The Index map showing the proposed waterway stretch, catchment area of the Sharavathi River and satellite images of the river stretch at various points can be referred by accessing the link.
- 1.4. **Technical Specifications:** The waterway is proposed to be developed to Class IV system of the National Waterways standards to support safe navigation for tourist vessels. Key technical parameters for the fairway include:
  - **Targeted Depth:** A Least Available Depth (LAD) of 2.0 meters.
  - **Fairway Width:** A bottom width of 50 meters
  - **Bend Radius:** A minimum bend radius of 800 meters
  - **Horizontal Clearance:** Clearance corridor of 50 meters at Cross Structure
  - **Vertical Clearance:** Clearance corridor of 10 meters at Cross Structure
- 1.5. **Existing Cross-Structures:** The route contains existing infrastructure that must be considered in vessel design. There are four bridges with vertical clearances ranging from 5 to 7 meters and horizontal clearances between 28 to 208 meters and Two High-Tension (HT) lines cross the river, providing a vertical clearance of approximately 15 meters.

#### 2. Proposed River Cruise Circuit and Key Attractions

- 2.1. The cruise circuit is envisioned as a multi-modal trip commencing from the Honnavar Port area and ending near Gerusoppa Village traversing through a route of about 29 km with diverse cultural, ecological, and scenic attractions.
- 2.2. **Key Points of Interest on the Route:**

Some of the key points of interest on the proposed river cruise route are as follows –

- Sharavathi Kandla Mangrove Boardwalk: An ecological attraction near Honnavar offering an experience of the coastal mangrove ecosystem.
- Mukhyapranna Lakshmi Venkateshwara Temple.
- Kodlamane Shri Vishnumurthy Temple.
- Haigunda Island: A scenic island in the Sharavathi River, ideal for nature-based activities.
- Samshi Hanging Bridge: A picturesque suspension bridge.
- Lion Tailed Macaque Eco Park: A conservation area located near Gerusoppa.
- Gateway to Major Regional Attractions: The Gerusoppa terminal serves as a gateway to the world-famous Jog Falls and the Sharavathi Valley Wildlife Sanctuary.

**2.3. Potential Tourism Experiences:** Operators are encouraged to develop diverse tourism products to complement the river cruise activities. This may include houseboats, river dining, eco-tourism, bird watching, trekking, and island experiences. Undertaking these activities is subject to approval from concerned authorities and compliance with applicable guidelines.

### **3. Existing and Proposed Infrastructure Support**

The Government is committed to providing the foundational infrastructure required to support successful river cruise operations. Details of the infrastructure support that is proposed to be provided is as below.

#### **3.1. Water-side Infrastructure:**

The Inland Waterways Authority of India has proposed to make significant investments in the project.

- **Floating Jetties:** Two floating jetties are proposed to be installed at a cost of INR 17.73 crore with one 24m x 6m jetty at Honnavara and one 36m x 9m jetty at Gerusoppa.
- **Navigational Aids:** A total of 22 navigational aids are planned for installation along the route to ensure safe passage for vessels.
- **Fairway Maintenance:** As per the MoU, IWAI will be responsible for maintaining a navigable fairway free of encumbrances.

#### **3.2. Land-side Development:**

- **Onshore Facilities:** The Department of Tourism proposes to construct the onshore facilities<sup>1</sup> and ensuring last-mile road connectivity to the cruise terminals.
- **Identified Land Parcel at Gerusoppa:** A land parcel of approximately 0.193 hectares (1,928 sq. meters) has been identified in Saralagi Village near Gerusoppa for terminal development.

### **Part B – Overview of Kali River (National Waterway 52)**

#### **4. Overview of The River**

- 4.1. The Kali River rises at Diggi, a small village in Uttara Kannada district. The total length of the river is approximately 184 km from the origin up to its draining point at Arabian Sea north of Karwar Port in Uttara Kannada district. Kali River has a relatively large catchment area and its tributaries are small feeder streams and canals. The total catchment area of Kali River is 5,104 sq. km.
- 4.2. The stretch of the river for about 54 kms from Kodasalli Dam (Latitude 14°55'08"N, Longitude 74°32'07"E) to confluence with the Arabian sea near Sadasivgad Bridge (Latitude 14°50'31"N, Longitude 74°07'21"E) has been declared as the National Waterway.

<sup>1</sup> The operator may propose to develop, operate, and manage the onshore facilities as a part of its commitments for the PPP project

4.3. **Navigable Stretch:** The project proposed to be developed is about 29.55 km traversing through a moderately clustered habitat zone in the Karwar Town area and subsequently in the rural area. The balance stretches from Kadra Dam up to Kodasalli Dam is almost under the submergence of Kadra Dam. The proposed phasing of the project is as follows:

- Phase I: Development of Waterway of 10.0 kms length from the mouth of the sea near Sadasivgad bridge to Katne
- Phase II: Katne (10.00km approx) to downstream of Kadra dam (29.55 kms downstream of Kadra dam)

4.4. The Draft DPR for the project prepared by IWAI is available at <https://iwai.nic.in/sites/default/files/NW-52%20Draft%20DPR%20Kali%20river.pdf>. The Index map showing the proposed waterway stretch, catchment area of the Kali River and satellite images of the river stretch at various points can be referred by accessing the link.

4.5. **Technical Specifications:** The waterway is proposed to be developed to Class IV system of the National Waterways standards to support safe navigation for tourist vessels. Key technical parameters for the fairway include:

- **Targeted Depth:** A Least Available Depth (LAD) of 2.0 meters.
- **Fairway Width:** A bottom width of 50 meters
- **Bend Radius:** A minimum bend radius of 800 meters
- **Horizontal Clearance:** Clearance corridor of 50 meters at Cross Structure
- **Vertical Clearance:** Clearance corridor of 10 meters at Cross Structure

4.6. **Existing Cross-Structures:** The route contains existing infrastructure that must be considered in vessel design. There is one dam, four bridges with vertical clearances ranging from 2.457 to 8.567 meters and horizontal clearances between 20 to 30 meters and One High-Tension (HT) lines cross the river, providing a vertical clearance of approximately 15 meters.

## **5. Proposed River Cruise Circuit and Key Attractions**

5.1. The cruise circuit is envisioned as a multi-modal trip commencing from the Honnavar Port area and ending near Gerusoppa Village traversing through a route of about 29 km with diverse cultural, ecological, and scenic attractions.

### **5.2. Key Points of Interest on the Route:**

Some of the key points of interest on the proposed river cruise route are as follows –

- Karwar Port / Light House: A scenic harbor with historical significance and a lighthouse offering panoramic views of the Arabian Sea.
- Devabagh and Tagore Beaches
- Kurmagarh Islands: A tortoise-shaped island with a ruined fort and a Shiva temple that is accessible by boat from Karwar.
- Sadashivaghada Fort
- Magod Falls: A twin-drop waterfall near Yellapur, surrounded by dense forest.
- Satodi Falls: Known as the “Mini Niagara of Uttara Kannada”
- Kavadikere: A serene lake near Yellapur
- Jenukal Gudda
- Ullavi Channabasaveshwar Temple
- Supa Dam: A massive dam near Dandeli, surrounded by forest
- Synteri Rocks



- 5.3. **Potential Tourism Experiences:** Operators are encouraged to develop diverse tourism products to complement the river cruise activities. This may include houseboats, river dining, eco-tourism, bird watching, trekking, and island experiences. Undertaking these activities is subject to approval from concerned authorities and compliance with applicable guidelines.

## 6. Existing and Proposed Infrastructure Support

The Government is committed to providing the foundational infrastructure required to support successful river cruise operations. Details of the infrastructure support that is proposed to be provided is as below.

### 6.1. Water-side Infrastructure:

The Inland Waterways Authority of India has proposed to make significant investments in the project.

- **Floating Jetties:** Two floating jetties of size 14m x 4.5m are planned at Sadashivgad and Katne.
- **Berthing Pontoon:** One berthing pontoon of size of 30m x 8m at Virje is planned.
- **Navigational Aids:** It is proposed to have Beacon & Light systems as per requirement during the implementation.
- **Fairway Maintenance:** As per the MoU, IWAI will be responsible for maintaining a navigable fairway free of encumbrances.

### 6.2. Land-side Development:

- **Onshore Facilities:** The Department of Tourism proposes to construct the onshore facilities<sup>2</sup> and ensuring last-mile road connectivity to the cruise terminals.
- **Identified Land Parcel at Virje:** A land parcel of approximately 0.123 hectares (1,225 sq. meters) has been identified in Kadra Village near Virje for terminal development. Apart from this, two more ferry terminals have been proposed at Sadashivgad and Katne.

## Part C – Overview of Kabini River (National Waterway 51)

## 7. Overview of The River

- 7.1. The Kabini River originates in the Pakramthalam hills (Western Ghats) in Wayanad district of Kerala. It flows eastward to join the River Kaveri at Tirumakudalu Narasipura at Karnataka. The river is a right bank tributary of River Kaveri. The total length of the river is about 195.50 km from origin up to the dam site. Kabini River has a relatively larger catchment area, and its tributaries are small feeder streams and canals. River Kabini has no tidal effect and the total catchment area of Kabini River is 2142 sq-km. The development of a river cruise tourism project is planned from Beechanahalli to Beerambhalli for about 23.17 Kms. The development is planned to attract and promote tourism facilities.
- 7.2. **Navigable Stretch:** The project focuses on a 23.17 km stretch that is designated as the National Waterway-51. The waterway extends from the Beechanahalli (Latitude 11°58'25"N, Longitude 76°21'10"E) to Beerambhalli (Latitude 11°55'52.94"N, Longitude 76°14'12.11"E). River Kabini has no tidal effect.
- 7.3. The Draft DPR for the project prepared by IWAI is available at <https://iwai.nic.in/sites/default/files/NW-51%20Draft%20DPR%20Kabini%20river.pdf>. The Index map showing the proposed waterway stretch, catchment area of the Kabini River and satellite images of the river stretch at various points can be referred by accessing the link.

<sup>2</sup> The operator may propose to develop, operate, and manage the onshore facilities as a part of its commitments for the PPP project

**7.4. Technical Specifications:** The waterway is proposed to be developed to Class III system of the National Waterways standards to support safe navigation for tourist vessels. Key technical parameters for the fairway include:

- **Targeted Depth:** A Least Available Depth (LAD) of 1.7 meters.
- **Fairway Width:** A bottom width of 50 meters
- **Bend Radius:** A minimum bend radius of 700 meters
- **Horizontal Clearance:** Clearance corridor of 50 meters at Cross Structure
- **Vertical Clearance:** Clearance corridor of 7 meters at Cross Structure

**7.5. Existing Cross-Structures:** No bridges and cross structures are present in the identified stretch of the waterway.

## **8. Proposed River Cruise Circuit and Key Attractions**

**8.1.** The development of river tourism is envisioned in the waterway from Beechanahalli to Beeramballi traversing through the catchment area and backwaters with rich wildlife, ecological, and scenic attractions

### **8.2. Key Points of Interest on the Route:**

Some of the key points of interest on the proposed river cruise route are as follows –

- Kabini Dam
- Balle Elephant Camp
- Viewpoint of Kabini Backwaters
- Rameswara Temple
- Karapura Village Safari Point: Entry point for Jungle Safaris
- Mastigudi Temple Ruins: A site with historical and cultural significance.
- Kabini Boat Safari Point

**8.3. Potential Tourism Experiences:** Operators are encouraged to develop diverse tourism products to complement the river cruise activities. This may include houseboats, river dining, eco-tourism, bird watching, trekking, and island experiences. Undertaking these activities is subject to approval from concerned authorities and compliance with applicable guidelines.

## **9. Existing and Proposed Infrastructure Support**

The Government is committed to providing the foundational infrastructure required to support successful river cruise operations. Details of the infrastructure support that is proposed to be provided is as below.

### **9.1. Water-side Infrastructure:**

The Inland Waterways Authority of India has proposed to make significant investments in the project

- **Berthing Pontoons:** Two berthing pontoons are planned to be installed with size of 30m x 8m at Beechanahalli and Beeramballi.
- **Gangway:** Two aluminium gangways of approximately 26m span x 2m width are planned at each of the terminals.
- **Navigational Aids:** A buoy and light arrangement is planned for installation in the waterway system. Navigation is permitted only during the day and since night navigation is not required, it is planned to install Pilots.
- **Fairway Maintenance:** As per the MoU, IWAI will be responsible for maintaining a navigable fairway free of encumbrances.

## **9.2. Land-side Development:**

- **Onshore Facilities:** The Department of Tourism proposes to construct the onshore facilities<sup>3</sup> and ensuring last-mile road connectivity to the cruise terminals.
- **Identified Land Parcels:** A land parcel of approximately 3.46 hectares (34,612 sq. meters) has been surveyed and identified in Beechanahalli Village at Heggadadevanakote Taluka for terminal development. For development of terminal at Beeramballi, land is yet to be surveyed.

## **Part D – Overview of Potential Opportunity**

### **10. Scope of Engagement of the Operator:**

The selected operator will be responsible for the end-to-end delivery of a high-quality river cruise experience. The core responsibilities are indicated below:

- **Vessel Operations:** Procure, operate, and maintain suitable, environmentally friendly cruise vessels.
  - The Detailed Project Report of Sharavathi River and Kali River recommends an initial deployment of at least one passenger ferry with a capacity of approximately 30 passengers
  - The Detailed Project Report of Kabini River recommends an initial deployment of two passenger ferries with capacity of approximately 50 passengers each.
- **Staffing and Compliance:** Recruit, train, and manage qualified vessel crew as per applicable laws including the Inland Vessels Act, 2021
- **Safety and Security:** Ensure the highest standards of passenger safety and compliance with all safety protocols.
- **Commercial Management:** Develop and manage all commercial aspects, including ticketing, marketing, sales, and promotion of cruise packages.
- **Optional Scope (Development of Land-side Facilities):** Applicants are encouraged to specify in their proposal their interest and capacity to also develop, manage, and operate the land-side facilities (onshore facilities) to create an integrated tourism hub.

### **11. Partnership Models**

Department of Tourism is open to various partnership structures to ensure that the project is financially sustainable. The potential models for the project may be as below –

- **License Model:** The Government shall develop the necessary infrastructure and facilitate approvals / permissions for the project. The operator shall be given the right to operate the cruise service using government-provided infrastructure. The operator shall pay a license fee comprising of a fixed annual fee and / or a percentage of gross revenue to the Government for this license.
- **Public-Private Partnership (PPP) Model:** The operator shall invest in developing key infrastructure components and operating the river cruise. The Government shall provide land for developing the land-side infrastructure, ensure last-mile connectivity and facilitate the permissions from the concerned authority. The operator shall pay a concession fee to the Government. Applicants may propose suitable PPP models such as DBFOT (Design-Build-Finance-Operate-Transfer) or BOOT (Build-Own-Operate-Transfer)

Applicants are requested to detail their preferred commercial model and financial arrangement in their proposal. The suitable model shall be considered for the RFP to be released in the future.

<sup>3</sup> The operator may propose to develop, operate, and manage the onshore facilities as a part of its commitments for the PPP project

### Section 3. Preparation and Submission of Proposals

This section outlines the eligibility criteria, required documents, guidelines on preparation and submission for this Expression of Interest (EOI). Applicants are expected to examine all instructions carefully before preparing their proposal to ensure their submission is compliant and complete.

#### 1. Eligibility Criteria (Who Can Apply)

1.1. To be considered for evaluation, applicants must meet all of the following minimum criteria and provide the specified supporting documents –

Sl. No.	Eligibility Criteria	Supporting Documents to be Submitted (all documents to be submitted unless indicated otherwise)
1.	<p><b>Legal Entity:</b> The Applicant should be one of the following –</p> <ul style="list-style-type: none"> <li>• Company incorporated in India under The Indian Companies Act, 1956 and subsequent amendments thereto or</li> <li>• Partnership Firm registered under The Indian Partnership Act 1932</li> <li>• Limited Liability Partnership incorporated under the Limited Liability Partnership Act 2008</li> <li>• Sole Proprietorship registered under the applicable Shops and Establishment Act</li> </ul> <p>If the Applicant comprises of more than one entity, the details of each of the entities should be provided along with the supporting the documents as mentioned.</p>	<ul style="list-style-type: none"> <li>• Application Submission Form at <b>Form A</b></li> <li>• If the Bidder is a company – <ul style="list-style-type: none"> <li>○ Copy of Certificate of Incorporation</li> </ul> </li> <li>• If the Bidder is a limited liability partnership firm – <ul style="list-style-type: none"> <li>○ Copy of Registration Certificate</li> </ul> </li> <li>• If the bidder is a partnership firm – <ul style="list-style-type: none"> <li>○ Copy of Registration Certificate</li> <li>○ Copy of Partnership Deed</li> </ul> </li> <li>• If the Bidder is a Proprietorship – <ul style="list-style-type: none"> <li>○ Copy of registration documents under applicable Shops and Establishment Act</li> </ul> </li> <li>• All Applicants must submit self-attested copies of the following documents – <ul style="list-style-type: none"> <li>○ Self-attested copy IT Returns for the last completed financial year (FY 2024-25, i.e., AY 2025-26)</li> <li>○ Self-attested copy of PAN card</li> <li>○ Self-attested copy of GST Registration</li> </ul> </li> </ul>
2.	<p><b>Years of Experience:</b> The Applicant should have been in existence for <b>at least 5 (five) years</b> as on date of notice inviting EOI.</p>	<ul style="list-style-type: none"> <li>• Application Submission Form at <b>Form A</b></li> </ul>
3.	<p><b>Relevant Experience:</b> The Applicant should have experience in project conceptualization / planning / advisory or project development or project operation &amp; maintenance / management in the <b>hospitality, tourism or marine / water transport sectors</b> that would be relevant to their undertaking the proposed project.</p>	<ul style="list-style-type: none"> <li>• Application Submission Form at <b>Form A</b></li> </ul>

Sl. No.	Eligibility Criteria	Supporting Documents to be Submitted (all documents to be submitted unless indicated otherwise)
4.	<b>Financial Turnover:</b> The applicant should have an average annual turnover of at least <b>INR 1 Crore (Rupees One Crore)</b> for the last three completed financial years (FY 2022-23, 2023-24 and FY 2024-25).	<ul style="list-style-type: none"> <li>• Certificate from a registered Chartered Accountant (CA) as per the format in <b>Form D</b></li> </ul>
5.	<b>Not Blacklisted / Barred:</b> The Applicant should not have been blacklisted / barred by any Central Government or State Government or PSU and should not be involved in any major litigation that may affect or compromise the delivery of service required.	<ul style="list-style-type: none"> <li>• Application Submission Form at <b>Form A</b></li> </ul>
6.	<b>Power of Attorney:</b> The Applicant must submit a duly executed Power of Attorney / Letter of Authority in favour of the Authorized Signatory of the Applicant or a Copy of Board Resolution duly authorizing the Authorized Signatory of the Applicant for signing this bid.	<ul style="list-style-type: none"> <li>• Duly executed Power of Attorney or Letter of Authority in favour of the Authorized Signatory of the Applicant or a Copy of Board Resolution duly authorizing the Authorized Signatory for signing this bid. Suggested format is provided at <b>Form C</b>.</li> </ul>
7.	<b>Proposal Report:</b> The Applicant must submit a proposal report as a part of their application. The table of content shall be as per <b>Form B</b> .  The proposal report shall be assessed by the evaluation committee for being suitably responsive to the terms of reference of the EOI and project objectives.	<ul style="list-style-type: none"> <li>• Proposal Report in format at <b>Form B</b>. Separate proposal report should be submitted for each of NW-90, NW-52, and NW-51 even if similar concepts are proposed.</li> </ul>

**NOTE:**

1. Financial Year (FY) covers the period from 1<sup>st</sup> April of a calendar year to 31<sup>st</sup> March of the next calendar year.
2. For Projects where the Applicant has worked as a consortium member or as a part of a joint venture, the Applicant shall substantiate the role of the firm in the project. The Client reserves the right to request any further supporting documents from Applicants.
3. The Department of Tourism shall be free to make enquiries from previous clients of the Applicant about the work, conduct, performance, quality of service and such other related general enquiries about the Applicants. The Applicant shall have no objection to the Client making such enquiries from their existing / past clients.
4. The Department of Tourism may request additional supporting documents as part of the EOI process.
5. Responses will be communicated via email and the Department of Tourism website.

**2. Submission of Application (Application Package)**

- 2.1. The complete application must be submitted as PDF files by email to the notified email address.

2.2. The application package must contain the following components in order –

1. **Form A: Application Submission Form** providing applicant information declarations, and experience
2. **Form B: Conceptual Project Proposal** outlining the project concept (Separate proposal report should be submitted for each of NW-90, NW-52, and NW-51 even if similar concepts are proposed)
3. **Form C: Power of Attorney** in the prescribed format (if applicable)
4. **Form D: CA Certificate** of Financial Turnover
5. **Supporting Documents** including –
  - a. Self-attested copy IT Returns for the last completed financial year (FY 2024-25, i.e., AY 2025-26)
  - b. Self-attested copy of PAN card
  - c. Self-attested copy of GST Registration
  - d. Registration documents for Company / LLP / Partnership Firm / Sole Proprietorship
  - e. Evidence of Relevant Experience (as applicable)
6. **Form E:** Comments and Suggestions on Project and on Data, Services, and Facilities to be provided by the Client (optional)

**3. Submission Details**

- Submission Deadline: Proposals must be received by the date and time specified in Section 1 Clause 4. Late submissions will not be considered.
- Submission Method: Proposals must be submitted via email.
- Email Address, Clarifications, Proposal Validity: As noted in Section 1 Clause 4.
- Language: The proposal and all related correspondence and documents must be written and submitted in English language.

## **Section 4. Proposal Evaluation and Next Steps**

*The review process is intended to identify proposals that are comprehensive, innovative, and aligned with DoT objectives, rather than to rank them for a direct contract award. This section details the process and criteria by which the Department of Tourism (DoT) will evaluate the submitted proposals.*

### **1. Review Process**

- 1.1. All proposals will first be reviewed against the eligibility criteria outlined in Section 3 Clause 1.
- 1.2. Grounds for Disqualification: A proposal may be disqualified at any stage if the applicant has:
  - Submitted false or misleading information.
  - Failed to provide required supporting documents.
  - Been blacklisted or barred by a government agency or PSU.
  - Is involved in major litigation that could affect project delivery.
- 1.3. Proposals that meet the eligibility requirements will be holistically assessed based on the quality and potential of the submitted Proposal Report.
- 1.4. Based on the merit of the initial proposals, selected applicants will be invited to present their concepts to an Assessment Committee formed by the Department of Tourism.

### **2. Presentation on Proposal**

- 2.1. The presentation and subsequent discussions are intended to provide a deeper understanding of the proposed project and the applicant's capabilities.
- 2.2. Separate presentations shall need to be made for each of national waterway and each presentation shall be assessed on its individual merit.
- 2.3. **Evaluation Criteria:** The presentations will be assessed on a total of 100 marks, based on the following key parameters:
  - **Applicant's Experience and Capacity (25 marks):** Credentials, track record in the hospitality, tourism or marine operations sector, experience in operating assets of a similar nature and scale, Profile of the organisation and proposed team for the project, Overview of the applicant's financial capacity to undertake operations and potential upgrades
  - **Vision and Operational Plan (30 marks):** Clarity, vision for River Cruise Tourism projects, well-defined operational plan covering service standards, food and beverage concepts, staffing and guest experience, robust sales and marketing, revenue strategy, identifying target visitor segments, comprehensive plan for safety, security and environmental management
  - **Proposed Vessel Specifications (20 marks):** Details of the proposed vessel(s), including type (e.g., monohull, catamaran), capacity, age, and construction material (e.g., FRP, steel), Appropriateness of the vessel design for the technical constraints of NW-90 , NW-52, NW-51 (draft, air draft, etc.) as applicable, Onboard amenities, including quality of interiors, seating, and provision of environmentally friendly systems like zero-discharge bio-toilets.
  - **Financial Proposal and Partnership Model (25 marks):** A clear outline of the proposed partnership model (e.g., License, PPP) and the commercial terms offered to the DoT (e.g., indicative revenue share, fixed fee) , Indicative project costs, including investment for vessel(s) and any proposed repairs or upgrades , clear proposal on the expected role of the Government versus the operator in developing and funding land-side facilities.

- 2.4. **Qualification:** Applicants who score 65 marks or higher in the technical presentation will be considered for further engagement with Department of Tourism.

**3. Outcome and Future Process**

- 3.1. Participation in this EOI is an exploratory exercise and does not guarantee a contract award. The insights gained will inform DoT's internal planning and the potential formulation of a future Request for Proposal (RFP).
- 3.2. **Potential Outcomes:** Applicants whose proposals are found to be of significant interest may be:
- Invited for further consultations to refine their concepts.
  - Considered for empanelment for future tourism projects in Karnataka.
  - Notified of any future RFP for which they may be eligible.
- 3.3. **Future Steps:** The Department of Tourism reserves the right to proceed with any project through an open tendering process, independent of this EOI. There is no obligation for DoT to select any applicant for subsequent stages.
- 3.4. **Confidentiality:** Information relating to the evaluation of proposals will not be disclosed to other applicants. The Department of Tourism will treat commercially sensitive information with due consideration, subject to the provisions of applicable laws.



## Form A: Application Submission Form

(On the letterhead of the Applicant. If Applicant consists of more than one entity, to be submitted for each entity separately)

[Location, Date]

FROM:

(Name of the Applicant)  
(Address of the Applicant)

TO:

The Director,  
Department of Tourism,  
Government of Karnataka,  
5th Floor, Indhana Bhavan,  
Race Course Road,  
Bengaluru – 560069

Dear Sir / Madam

**Subject: Proposal for “Expression of Interest for Inviting Proposals for Development and Operation of River Cruise Tourism Project at Sharavathi River (National Waterway-90), Kali River (National Waterway-52), and Kabini River (National Waterway-51)”**

Having examined the Expression of Interest document (EOI no E-1486903- DT-PLN-3/25/2024-1)) and all relevant documents, we hereby submit our Proposal for the development and operation of river cruise tourism projects at (select as applicable)

- ☐ Sharavathi River (National Waterway 90)  
☐ Kali River (National Waterway-52)  
☐ Kabini River (National Waterway-51)

We acknowledge that this EOI is for the purpose of inviting tourism project concepts to enable the Department of Tourism to gather inputs for future planning and will not result in a direct award of a contract.

### Part 1: Details of the Applicant

Sl. No.	Particulars	Details
1.	<b>Applicant Details</b>	
a.	Name of Applicant Entity	
b.	Country of Incorporation	
c.	Date of Incorporation and / or Commencement of Business	
d.	Nature of Legal Entity	Select as applicable – <input type="checkbox"/> Public Limited Company <input type="checkbox"/> Private Limited Company <input type="checkbox"/> Partnership Firm <input type="checkbox"/> Limited Liability Partnership

Sl. No.	Particulars	Details																								
		<input type="checkbox"/> Proprietorship <input type="checkbox"/> Others, i.e., _____ (please specify)																								
e.	Entity registration details with the supporting documents	Registration number: _____ Date of registration: _____ Registering authority: _____  <i>If the Applicant is a company –</i> <input type="checkbox"/> Enclosed self-attested copy of Certificate of Incorporation  <i>If the Applicant is a limited liability partnership –</i> <input type="checkbox"/> Enclosed self-attested copy of Registration Certificates  <i>If the Applicant is a partnership firm–</i> <input type="checkbox"/> Enclosed self-attested copy of Registration Certificates  <i>If the Applicant is a sole proprietorship –</i> <input type="checkbox"/> Enclosed self-attested copy of Registration Certificate under Shops and Establishment Act																								
f.	Brief description of Entity including details of its main lines of business and proposed roles and responsibilities in this Project																									
g.	Registered Office Details	Address: Contact Person: Mobile: Phone: Email: Fax:																								
h.	Branch/Regional Office Details (to be provided for all offices relevant for undertaking the proposed Project)	<table border="1"> <thead> <tr> <th>Sl. No.</th><th>Branch / Regional Office Name</th><th>Address</th><th>Contact Person and Designation</th><th>Phone / Mobile</th><th>Email</th></tr> </thead> <tbody> <tr> <td>1</td><td></td><td></td><td></td><td></td><td></td></tr> <tr> <td>2</td><td></td><td></td><td></td><td></td><td></td></tr> <tr> <td>3</td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>	Sl. No.	Branch / Regional Office Name	Address	Contact Person and Designation	Phone / Mobile	Email	1						2						3					
Sl. No.	Branch / Regional Office Name	Address	Contact Person and Designation	Phone / Mobile	Email																					
1																										
2																										
3																										
i.	Details of the Authorized Signatory for the proposal	Name: Designation: Address: Phone: Email:																								
j.	Details for individual(s) who will serve as Point of Contact	Name: Designation: Mobile: Phone: Email:																								
k.	PAN Details	Number:																								

Sl. No.	Particulars	Details																														
		Enclosed self-attested copy: [ ] Yes [ ] No																														
I.	GST Details	Number: Enclosed self-attested copy: [ ] Yes [ ] No																														
m.	Income tax Returns	Enclosed self-attest copy of IT Returns for the last completed Financial Year (FY 2024-25, i.e., AY 2025-26): [ ] Yes [ ] No																														
<b>2.</b>	<b>Experience and Credentials of the Applicant</b>																															
a.	Total number of years of experience:	__ years __ months																														
b.	Years of experience in development and operation of travel, tourism, hospitality, infrastructure or marine/water transport projects	__ years __ months																														
c.	Projects where Applicant has undertaken similar projects	<table border="1"> <thead> <tr> <th>Sl. No.</th><th>Name of Project</th><th>Name of Client (if applicable)</th><th>Location where Project is Undertaken</th></tr> </thead> <tbody> <tr><td>1</td><td></td><td></td><td></td></tr> <tr><td>2</td><td></td><td></td><td></td></tr> <tr><td>3</td><td></td><td></td><td></td></tr> <tr><td>4</td><td></td><td></td><td></td></tr> <tr><td>5</td><td></td><td></td><td></td></tr> </tbody> </table>	Sl. No.	Name of Project	Name of Client (if applicable)	Location where Project is Undertaken	1				2				3				4				5									
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2																																
3																																
4																																
5																																
d.	Relevant certifications for undertaking the Proposed Project	<table border="1"> <thead> <tr> <th>Sl. No.</th><th>Name of Certification</th><th>Certifying Institute / Organization</th><th>Date of Issue</th><th>Date of Validity</th></tr> </thead> <tbody> <tr><td>1</td><td></td><td></td><td></td><td></td></tr> <tr><td>2</td><td></td><td></td><td></td><td></td></tr> <tr><td>3</td><td></td><td></td><td></td><td></td></tr> <tr><td>4</td><td></td><td></td><td></td><td></td></tr> <tr><td>5</td><td></td><td></td><td></td><td></td></tr> </tbody> </table>	Sl. No.	Name of Certification	Certifying Institute / Organization	Date of Issue	Date of Validity	1					2					3					4					5				
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## Part 2: Confirmation of Eligibility

Eligibility Criteria	Applicant's Confirmation
<b>Experience</b>	<p>We confirm that our entity has a minimum of five (5) years of operational experience in the hospitality, tourism, or marine/water transport sectors.</p> <p>Total Years of Experience: __ years __ months</p>
<b>Financial Standing</b>	<p>We confirm that our entity has an Average Annual Turnover of minimum INR 1.0 Crore over the last three completed financial years (FY 2021-22, 2022-23, 2023-24)</p> <p><i>Enclosed certificate from a statutory auditor / chartered accountant.</i></p>

### Part 3: Applicant's Relevant Experience

Applicant should provide details of relevant services and projects carried that best illustrate qualifications and relevant experience and capabilities for undertaking the proposed project.

#### 1. Experience in Project Conceptualization / Planning / Advisory

Please provide details of up to five (5) key projects / operations that best illustrate the applicant's qualifications and relevant experience:

Sl. No.	Name of Project	Client (if applicable) / Self-Initiated	Brief Description of Applicant's Role	Location of Project	Start Date (Month, Year)	End Date (Month, Year)
1.						
2.						
3.						

Add additional rows as required.

#### 2. Experience in Project Development

Sl. No.	Name of Project	Client (if applicable) / Self-Initiated	Brief Description of Applicant's Role	Location of Project	Start Date (Month, Year)	End Date (Month, Year)
1.						
2.						

Add additional rows as required.

#### 3. Experience in Project Operation & Maintenance / Management

Sl. No.	Name of Project	Client (if applicable) / Self-Initiated	Brief Description of Applicant's Role	Location of Project	Start Date (Month, Year)	End Date (Month, Year)
1.						
2.						

Add additional rows as required.

### Part 4: Declarations

We hereby undertake and declare the following:

- All information and accompanying documents provided in this Proposal are true and correct copies of their respective originals.
- We shall make available any additional information required by Department of Tourism to supplement this Proposal.
- We have no reservations regarding the EOI Documents, including any addenda issued.
- We have not been blacklisted or barred by the Government of Karnataka, any State/Central Government department, or Public Sector Undertaking.
- We are not involved in any major litigation that may affect or compromise the delivery of services required.
- We have no conflict of interest that would prevent us from participating in this EOI process.
- This offer shall remain valid for 180 (One Hundred and Eighty) days from the Proposal Due Date.
- We understand that Department of Tourism may cancel this process at any time and is not bound to accept any proposal it receives.

Our Proposal is binding upon us and subject to the modifications resulting from subsequent consultations.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

Authorised Signatory:

Name and Title of Signatory:

Name of Applicant:

## **Form B: Conceptual Project Proposal**

*Applicants are to prepare comprehensive Conceptual Project Proposals that are specific to the River Cruise Tourism Projects for which they are applying based on their vision. The proposal should be structured according to the following sections and should provide the details requested under each heading. This document will be the primary basis for the technical evaluation.*

### **1. Executive Summary**

Provide a concise overview of the entire proposal. This summary should articulate the applicant's core vision for the project, highlight the unique selling proposition (USP) of the proposed cruise service, and briefly outline the key aspects of the operational, technical, and financial plan.

### **2. Vision, Operation and Marketing Plan**

This section should detail the applicant's strategic approach to delivering a world-class tourism experience.

#### **2.1. Vision and Concept:**

- Describe the overall theme and market positioning of the proposed cruise (e.g., luxury eco-tourism, adventure and nature, cultural heritage, leisure and family).
- Identify the primary target audience (e.g., international tourists, domestic travelers, corporate groups).

#### **2.2. Operational Plan:**

- **Sample Itinerary:** Propose a sample daytrip or multi-day itinerary, detailing the route, duration, points of interest to be covered and activities offered at each stop.
- **Service Standards:** Outline the proposed service standards, including the quality of hospitality, food and beverage (F&B) concepts, and the overall guest experience.
- **Staffing Plan:** Provide a proposed structure for the team, including key roles for both vessel crew and onshore management.
- **Safety & Environmental Management:** Detail the approach to passenger safety, emergency response, and compliance with applicable laws including the Inland Vessels Act, 2021. Describe the plan for sustainable operations, including waste management and the use of environmentally friendly technologies like zero-discharge bio-toilets.

#### **2.3. Sales & Marketing Plan:**

- Outline the strategy for promoting the cruise service.
- Describe the proposed sales and distribution channels (e.g., direct online booking, partnerships with travel agents, hotel concierges).
- Explain the proposed branding and pricing strategy.

### **3. Proposed Vessel Details**

This section requires specific details about the vessel(s) the applicant intends to deploy for the service.

#### **3.1. Vessel Specifications:**

Provide detailed technical specifications for each type of proposed vessel. The table below may be used as a guide.

Criteria	Specification of the proposed vessel
Vessel Type & Ownership	(e.g., Monohull/Catamaran, Owned/Leased/New Build)
Construction Material	(e.g., FRP, Steel, Aluminium)
Dimensions	Length Overall (m): Beam (m):
Capacity	Passenger Capacity: Crew Capacity:
Propulsion & Power	Engine Type & Power: (e.g., Diesel, Petrol, Electric/Solar Hybrid) Propulsion System: (e.g., Propeller, Waterjet)
Speed	Cruising Speed (Knots): Maximum Speed (Knots):
Onboard Amenities	<ul style="list-style-type: none"> <li>Seating configuration and quality of interiors</li> <li>Provision of HVAC (Heating, Ventilation, and Air Conditioning) suitable for local weather</li> <li>F&amp;B facilities (e.g., pantry, bar)</li> <li>Number and type of toilets (must be zero-discharge bio-toilets)</li> <li>Audio-visual and announcement systems</li> <li>Passenger power sockets (3-pin and USB)</li> </ul>
Draft	(Must be suitable for 2.0m LAD / 1.7m LAD as per the waterway)
Air Draft	(Must clear bridges with 5-7m vertical clearance)
Speed	Cruising Speed (Knots): Maximum Speed (Knots):
Safety Equipment	(e.g., Life jackets, life rafts, fire-fighting systems, navigation equipment like GPS/VHF)

### 3.2. Vessel Deployment Plan:

- State the number of vessels proposed for initial deployment.
- Provide an estimated timeline for making the vessel(s) operational on the river from the date of contract signing.

## 4. Land-Side Facilities - Proposed Role of Operator

This section is intended to gather your expert input on the most effective model for developing the onshore infrastructure. Please state your preference and provide a rationale.

### 4.1. Preferred Development Model:

Indicate your preferred scenario for the development of land-side facilities (e.g., ticketing office, restaurant/cafe, restrooms, souvenir shops) at the existing or planned terminals:

- Scenario A (Government-Develops, Operator-Manages):** The DoT develops the core facilities, and the operator manages them as part of the cruise operation.
- Scenario B (Operator Develops & Operates):** The operator invests in, develops, and operates the land-side facilities under a PPP model.

**4.2. Proposal for Operator-led Development (if Scenario B is preferred):**

Describe the specific facilities you would propose to develop and operate.

**5. Indicative Financial Proposal and Commercial Model**

Provide a high-level financial plan and your proposed commercial arrangement with the Government of Karnataka.

**5.1. Indicative Capital Investment:**

Provide an estimate of the capital expenditure required for your proposal, including vessel procurement/refurbishment and any proposed investment in land-side facilities.

**5.2. Projected Operations Overview:**

- A high-level estimate of annual operating costs (e.g., crew, fuel, maintenance, marketing).
- A projection of potential revenue streams and estimated annual revenues.

**5.3. Proposed Commercial Model:**

Clearly state your preferred financial arrangement with the Government. This should be specific (e.g., a fixed annual license fee of INR 'X', a revenue share of 'Y'% of Gross Revenue, or another structured model). Please provide a clear definition of how revenue would be calculated for any proposed revenue-sharing model.



## Form C: Power of Attorney of Authorised Signatory

(\* To be executed on appropriate non-judicial stamp paper)

Know all men by these presents, we..... (Name of Applicant company / LLP / firm / proprietorship and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/Ms (name), ..... son/daughter/wife of ..... and presently residing at ....., who is presently employed with us and holding the position of ....., as our true and lawful attorney (hereinafter referred to as the "Authorized Signatory") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our proposal in response to the expression of interest EOI no. .... dated .....) **"Expression of Interest for Inviting Proposals for Development and Operation of River Tourism Projects at Sharavathi River (National Waterway-90), Kali River (National Waterway-52), and Kabini River (National Waterway-51)"** issued by the Karnataka State Tourism Development Corporation Limited (the "Client") including but not limited to signing and submission of all proposals / applications, bids and other documents and writings, participate in pre-application conferences and other meetings, providing information / responses to the Client, representing us in all matters before the Client, signing and execution of all contracts and undertakings consequent to acceptance of our bid, and generally dealing with the Client in all matters in connection with or relating to or arising out of our bid for the said EOI and any subsequent engagement or discussions, including any award thereof to us.

AND we hereby agree to ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Signatory in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ....., THE ABOVE NAMED IN PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..... DAY OF ....., 20.....

For

.....  
(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

(Notarised)

Accepted

.....

(Signature)

(Name, Title and Address of the Authorized Signatory)

### Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.
- In case of a Partnership firm, the Power of Attorney must be signed by all partners, or by the partner duly authorized by the other partners through a specific Power of Attorney/Partnership Deed

## Form D: Prescribed Format for Certificate of Turnover

(\* To be printed on the official letterhead of the Chartered Accountant / Audit Firm)

### **CERTIFICATE OF TURNOVER**

This is to certify that we have verified the relevant books of accounts and other statutory records of:

**M/s. [Name of the Applicant Entity]**

**[Registered Address of the Applicant Entity]**

**PAN: [Permanent Account Number of the Applicant Entity]**

Based on our verification, the annual turnover of the entity for the last three completed financial years is as follows

Financial Year	Annual Turnover (in INR)
FY 2022-23	
FY 2023-24	
FY 2024-25	
<b>Average Annual Turnover for the last three FYs</b>	<b>[To be calculated]</b>

This certificate is being issued to be produced before Department of Tourism, Government of Karnataka.

For

**[Name of the Chartered Accountant / Audit Firm]**

(Signature)

Name of the Chartered Accountant: \_\_\_\_\_

Designation: \_\_\_\_\_

Membership Number: \_\_\_\_\_

(Seal of the Audit Firm / Chartered Accountant)

Date: \_\_\_\_\_

Place: \_\_\_\_\_

## **Form E: Comments and Suggestions on Project and on Data, Services, and Facilities to be provided by the Client**

*Applicants are encouraged to use this form to provide any constructive comments or suggestions on DoT's overall initiative to promote tourism through this EOI, or on the EOI process itself. You may also list any broad queries regarding DoT's assets or tourism development policies that are not specific proposal clarifications.*

### **On the Terms of Reference:**

- 1.
- 2.
- 3.
- 4.
- 5.

### **On the Data, Services, and Facilities to be provided by the Client**

- 1.
- 2.
- 3.
- 4.
- 5.

### **Other Comments and Suggestion**

- 1.
- 2.
- 3.
- 4.
- 5.

Authorised Signatory: \_\_\_\_\_

Name and Title of Signatory: \_\_\_\_\_

Applicant's Name: \_\_\_\_\_