

## SELECTION OF AN AGENCY FOR SURVEYING TREKKING LOCATIONS IN KARNATAKA

### Responses to queries

Sl. No.	Query	Response
1.	At what stage will the trekking locations be finalized other than the 18 locations already identified by Department of Tourism (DoT), Karnataka or are the final trekking locations to be suggested from the given 18 locations?	<p>The number of trekking locations with regard to the Project is limited to 18 locations. The Bidder may submit the proposals for any other locations other than those 18 mentioned in the bid document but, it is to be noted that such quotes would be considered separately with such Bidders. This Project would curtail the scope to the 18 locations which are mentioned in the bid document.</p> <p>However, the scope of services of the selected Bidder which is set out in Annexure 1 of the Instruction to Bidders in the bid document; mentions the submission of a deliverable wherein the Bidder would be required to suggest other trekking locations along with their financial quote.</p>
2.	Does the Bidder have to quote for all the 18 locations?	No, the Bidder need not quote for all the 18 locations. The Bidder may quote for any/ all of the 18 locations
3.	Does the Bidder have to submit different quotes for each location or give a consolidated quote for all the 18 locations?	The Bidder shall submit separate quotes for each location.
4.	The time of 2 weeks for draft survey report for 18 locations is far too less. Minimum 4 to 5 days will be required to complete one survey with GPS and prepare the route map etc. plus geographical separation of each site will add to travelling time.	There would be no relaxation on the timelines. The Bidder is expected to simultaneously carry out the surveys in different locations bid out to it. This would enable the Bidder to complete the assignment in the given timelines.
4.	Owing to the rainy season, it would be difficult to carry out the required assignment as per schedule. Can this be condoned?	Delays in execution of the Assignment owing to a cause such as heavy rains (which is beyond the control of any party to repair), then such delay on a case to case basis, may be condoned by the DoT on mutual discussions.
5.	Are the qualifications/ credentials of the Bidder limited to	International accreditations are acceptable provided they are supported

	Indian Institutes recognized by IMF only or would international accreditations be acceptable?	with documents supporting such accreditations
6.	Is this RFP limited to survey/ reporting of trek routes only as we believe a whole systems approach to adventure tourism based on Annual Travel Development Index is more likely to yield results to Karnataka as an adventure travel destination? Which would therefore mean a more exhaustive project based approach?	The RFP is limited to only surveying of trekking locations and not other adventure tourism activities. Other adventure tourism activities would be taken up subsequently by the Department of Tourism.
7.	Would you be able to provide profiling data to target visitors to help build more accurate itineraries?	No further details would be provided to the Bidders other than that which form a part of the bid document
8.	Are the certificates of experience and qualifications to be mandatorily submitted wherever required?	The certificates of experience and qualifications shall be submitted wherever it has been warranted under the bid document.
9.	The details of the clients cannot be divulged. However, reports of similar studies may be shared for proof. Is this acceptable?	The client certificate is a prime requisite when it comes to validating the submissions regarding eligibility.
10.	Should the Bidder have a representative in Bangalore for coordinating with DoT on the Assignment?	DoT expects and requires for the services of the Bidder to be present within a minimum notice of one day from DoT for meetings, discussions, etc.
11.	Are there any relaxations that may be made in the Experience Qualification?	There is no relaxation made in the Experience Qualification
12.	Who has to obtain the approvals from the Forest Department?	The Bidder would have to obtain the required approvals from Forest Department for the Project. DoT would facilitate (if necessary) the Bidder in obtaining the required approvals/ clearances.
13.	What percentage of Indian and International tourists is the DoT looking at?	The Bidders are expected to estimate the same.
14.	Would the trek refer to mere walk in the locations or include education and interpretation?	The trek that is to be suggested is to include an interpretative and education along with the walk.
15.	Please clarify whether the bid documents refer to adventure tourism activities or only trekking.	Please make note that in the following instances in the bid document, read the term “adventure tourism” as “trekking locations”; a. Line 6 of Appendix 3 of the RFP

		<ul style="list-style-type: none"><li>b. Reference line in Appendix 6 of the RFP</li><li>c. Clause 2 (A) of Annexure 1 of the RFP – read as “List of Trekking locations” and not “List of Adventure Tourism locations”</li><li>d. Point ‘d’ of Clause 2 (B) of Annexure 1 of the RFP – read as “Assessment of Infrastructure available for carrying out trekking activities” and not “Assessment of Infrastructure available for carrying out adventure tourism activities”</li></ul>
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**Joint Commissioner,**  
**Department of Tourism**